



<https://fintechnews.africa/job/sales-acquisition-executive-at-kashier/>

## Sales Acquisition Executive

### Responsibilities

- Prospecting leads and contacting them to pitch the product/ service
- Setting up meetings with the prospective clients
- Presenting product/ service demonstrations to the client
- Establishing new business links
- Participate in conferences, exhibitions, and industry meet-ups for business development
- Sales reporting and reviewing performance
- Negotiating contracts to arrive at the best deal for the client and organization both
- Working towards achieving the sales target
- Conduct market research to evaluate gaps, opportunities, and alien needs
- Seek new opportunities through networking, cold calling, and social media channels
- Collaborate within teams to achieve better results
- Take feedback from customers and share it with support teams

### Qualifications

- Bachelor's degree in business or equivalent.
- 2 – 3 years of experience in Sales, preferably in Fintech industry & Payment solutions.
- Very good communication, presentation, and negotiation skills.

### Hiring organization

Kashier

Kashier is a payments platform built to empower and simplify your business by providing you with simple and efficient tools to make it easier to run your business.

### Employment Type

Full-time

### Job Location

Ciara, Egypt

### Date posted

28 March 2022

APPLY